



INDUSTRIAL EQUIPMENT • MAJOR STOCKING DISTRIBUTOR
ENGINEERING • SALES • SERVICE • PARTS

242 POPLAR ST. • P.O. BOX 8053 • TOLEDO, OH 43605 • (419) 691-3571 • FAX (419) 691-1928
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1-800-882-1992 (OHIO TOLL FREE) 1-855-691-0621 (MICHIGAN TOLL FREE)
www.tomlinequip.com

Tomlin Equipment Company

Sales Position

We are looking for an honest and hardworking individual interested in building a career in the industrial air compressor, blower, and pump field. Previous sales or engineering experience is preferred, but not required. An Associates or Bachelor's degree or experience with industrial equipment is a bonus.

Position Description

Candidate would work out of our Toledo or Cleveland, OH offices with regular trips to visit existing and prospective customers throughout the area. Sales work would be independent, but employee would be expected to cooperate with field service, shipping, and accounting departments to meet customer needs.

While sales are the primary responsibility for the position, we are a relatively small company with many opportunities for new employees to work to their strengths. As such, we are willing to adapt the responsibilities of the position to match the candidate.

Office Locations

242 Poplar Street
Toledo, Ohio 43605

5091 W. 164th Street
Cleveland, OH 44142

Responsibilities

- Work with customers to assess new and troubleshoot existing compressed air, blower, and pump systems and quote solutions
- Write and present equipment proposals to customers
- Support the new and after-sales effort with existing customers and new clients





- Travel, as needed, to visit customers throughout Ohio, Michigan, and Eastern Pennsylvania

Skills

- Ability to forge strong, long-lasting relationships with customers and other employees
- Experience in sales (preferred)
- Experience with air compressors, blowers, or pumps (preferred)
- Willingness to travel - Valid driver's license required
- Proficient with Microsoft Office and Windows PC's

Benefits

- 401(k)
- 401(k) matching
- Health insurance
- Paid time off
- Professional development assistance

Starting pay is determined by prior experience and qualifications.

Tomlin Equipment is celebrating 75 years in business. We look forward to continued growth and hope you will consider joining our team.

Sincerely,

The Tomlin Equipment Company

Please contact Thomas Rhodes or Aaron Tyson with questions.

(419)-691-3571

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